



# THE QUARTERLY LOAN SALE EVENT™

- Sell performing and non-performing loans
- Manage loan concentration risk issues
- Quick exit strategy for special assets
- Manage balance sheet risk
- Liquidate charge-offs and deficiencies

Join other banks and lenders who regularly participate in the Quarterly Loan Sale Event™ to achieve outstanding loan sale results. This platform, which was introduced a decade ago, has facilitated the successful transaction of billions of dollars in performing and non-performing commercial, residential, C&I, agricultural and consumer loans. It has emerged as the industry's most trusted loan sale platform, upholding the highest security standards.

- Marketing for maximum exposure
- Access to qualified, vetted loan buyers
- Secure process and platform
- Proven legal framework and documentation
- Free listing and certainty of close

The Quarterly Loan Sale Event™ aggregates loans from different sellers into a single event, while maintaining separate processes for bidding, legal and closing for each seller. Every quarter this event offers strong marketplace participation, best-in-class technology and a sound legal framework.

The process of selling your loans is simple – just submit your loan data and document images, and we'll do the rest.

## 2024 SALES CALENDAR

KEY DATES	1Q2024	2Q2024	3Q2024	4Q2024
Preliminary Loan Data Due	01/22/2024	04/26/2024	07/19/2024	10/18/2024
Bidder Due Diligence Begins	02/05/2024	05/13/2024	08/05/2024	11/04/2024
Cut-Off Date	02/26/2024	06/04/2024	08/26/2024	12/03/2024
Bid Date	03/05/2024	06/11/2024	09/04/2024	12/10/2024
Final Funding/Closing/Transfer	03/15/2024	06/21/2024	09/13/2024	12/19/2024

CONTACT OUR LOAN SALE TEAM AT  
405.748.4100 OR AT [IR@FFNCORP.COM](mailto:IR@FFNCORP.COM)  
Fees are commission-based only.

